Remote Monitoring and Control Provider OmniMetrix Adds Two New Fortune 500 Energy Customers

Buford, GA – January 24, 2018 – 2 æ ɪ五 ˇ₋Bö, an Internet of Things (IoT) provider of remote monitoring and control systems for stand-by generators, gas pipelines, cell towers, and other critical equipment, today announced it has added two energy industry leaders to its customer base, increasing its penetration of the Fortune 500 and Fortune Global 500 to 23 companies. Both new customers have placed modest initial orders and have the potential to substantially expand their business with OmniMetrix in 2018 and beyond. The new customers are an integrated oil and gas company and an energy transportation infrastructure provider.

OmniMetrix's Fortune 500 customers are spread across several sectors, including energy (22%), retail (22%), industrial (13%), and financial (9%). Aerospace and defense, automotive, chemical, hospitality, insurance, software, telecommunications, and utilities comprise the balance (34%) of these customers. In addition, OmniMetrix serves thousands of smaller corporate, government, and military clients globally.

OmniMetrix President & CEO, Walter Czarnecki, commented, "As is typical with many large companies, these new customers initiated their relationship with OmniMetrix after extensive due diligence and with modest orders designed to provide a window on the technology, value and service we provide with our monitoring solutions. Both customers told us they chose us due to the excellent customer experience we provide. Everyone on the OmniMetrix team is committed to continuing that high level of care and attention. Given the technological strength of our solutions and our focus on customer experience and innovation, we are confident in the potential to further develop these relationships.

"In the wake of severe storms combined with growing security concerns, small and large companies are increasingly realizing the security, compliance and cost benefits of remote monitoring and control of mission critical assets. OmniMetrix brings 20 years of experience, customer service and leading IoT technology expertise to meet these needs."

OmniMetrix™, Inc. (www.omnimetrix.net)
OmniMetrix is a pioneer in Internet of Things (IoT) wireless remote monitoring and control for stand-by generators, gas pipelines, cell towers, medical facilities, data centers, public transportation systems, and other critical equipment, including at federal, state and municipal government facilities. OmniMetrix is a proven solution for making critical systems more reliable with thousands of monitored assets.

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